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December 20, 2012

The Honorable Julius Genachowski, Chairman
Federal Communications Commission
445 12th Street, SW
Washington, DC 20554

Re: Reply Comment, DA 12-1863, IB Docket No. 12-340; RM-11683

Dear Chairman Genachowski:

The success of our economic recovery will depend on how well we utilize existing technology and what we do to move that technology to the next level. Access to wireless spectrum is now the backbone of our businesses and daily lives. Northern Virginia based company LightSquared is working to ensure that access to wireless spectrum is reliable, affordable, and available to all who need it.

As noted by the Competitive Carriers Association, LightSquared has the goal of expanding our existing mobile broadband infrastructure and providing services at low-cost wholesale "rates lower than current prevailing rates." There are obvious economic multiplier benefits that will result from lower transactional costs associated with mobile access to the Internet. My company, Copeland Research, relies on having reliable access to information. Here in Virginia, we provide campaigns with policy analysis and are able to convert public information into accessible data to be used by these campaigns. Acting as a consultant on several campaigns a year, it is crucial that my team be able to use data-rich information applications and be accessible to our clients, anytime and anywhere. It's for that reason that I support LightSquared's mission to deploy a nationwide mobile broadband network and urge you to approve their application for license modification. As the Computer & Communications Industry Association commented in this very docket, LightSquared's infrastructure build-out and wholesale business plan will "enable consumer electronics retailers, device manufacturers, and many smaller carriers to offer mobile wireless service with a national footprint reaching into chronically unserved and underserved rural areas."

The impact that affordable access to quality mobile broadband spectrum has on not only my business, but many other businesses across the nation, is undeniable. It is time that we take note of these services and work to improve and strengthen them. I hope you understand the importance of LightSquared's vision and support their endeavors as I do.

Thank you for your consideration in this matter.

Sincerely,

Julie Copeland
Copeland Research